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Accelerating & Automating EASM

*Leveraging AUTOMATION to make quick
decisions about External Attack Surface Risks*

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Introductions

Andy Ambrosia

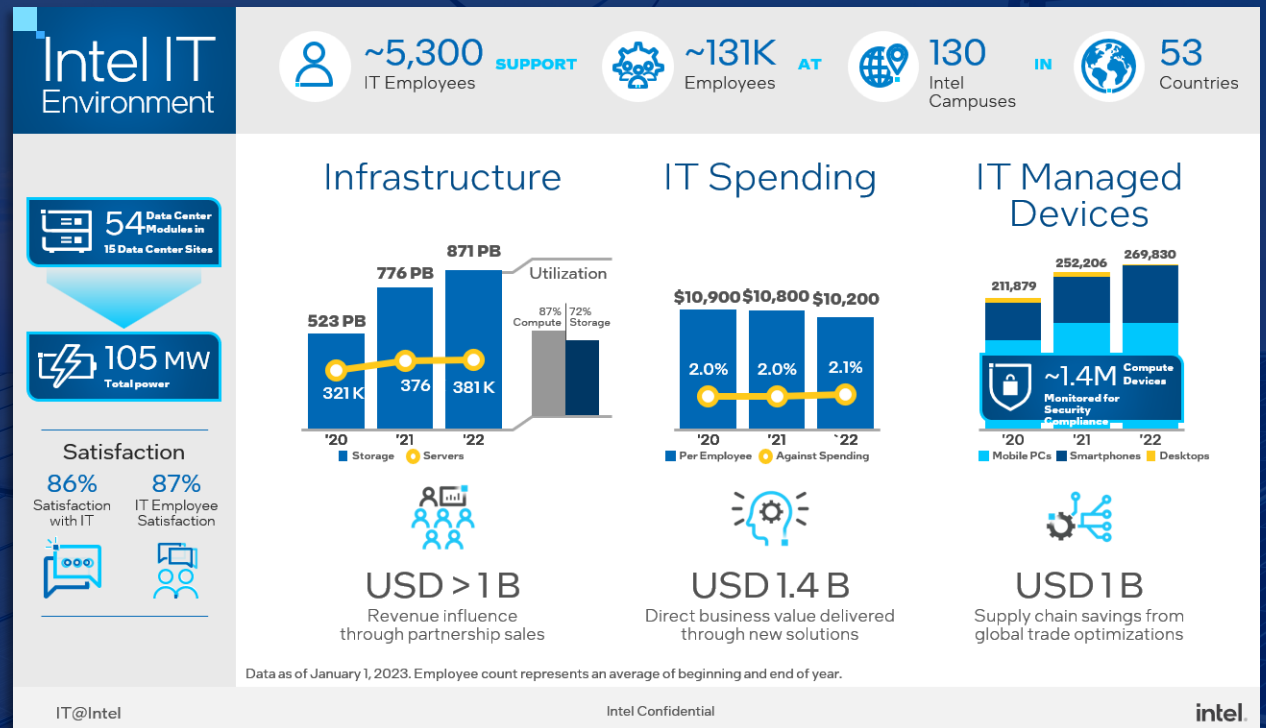
Cyber Defense EASM
SME

Alan Gonsalves

Cyber Defense Solution
Group Owner

Tony Saint

Cyber Defense Director



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The Problem

How to Drive & Keep Perimeter Risks
at Goal - Real Time, Efficiently?



**Mountains of
Cyber Data**



**Apply Defense in
Depth**



**Manage Multiple
Controls**



**Informed, Risk-
Based Decisions**

Our Solution

Pivot from a vulnerability scanning centered approach to a comprehensive framework of data driven risk indicators

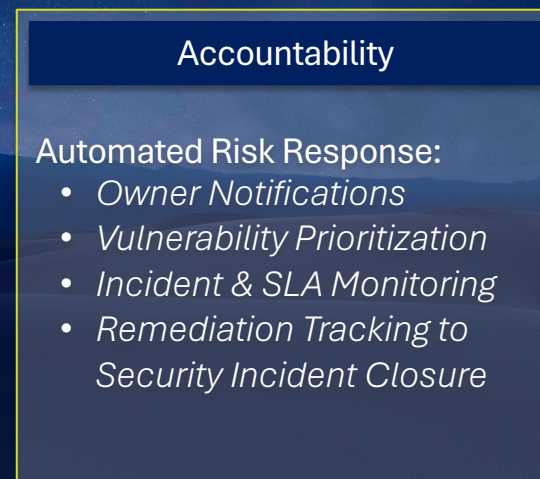
Cyber Intelligence



Automated Dashboard



Drive to Closure



Critical Success Factors

Foundation

- Cross IT and Business Group partnership on shared goals
- Leverage industry & technical solution partner best practices
- CISO & Executive “Tops Down” Sponsorship end-to-end

Automation

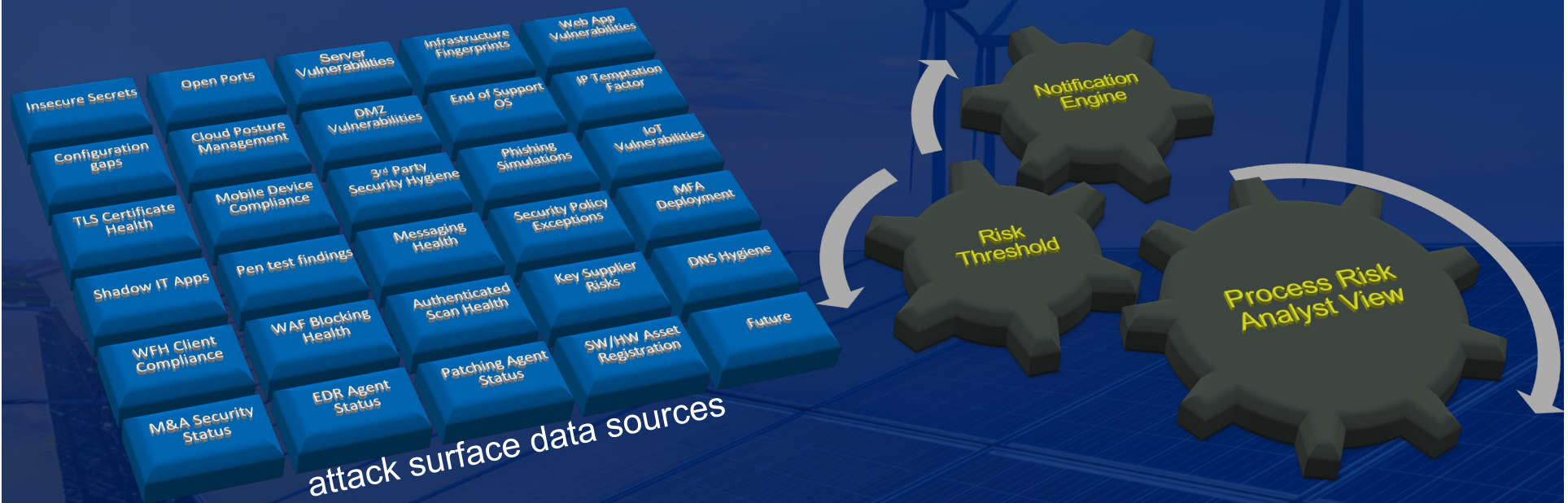
- Clear visibility into risks from all sections of the attack surface
- Clear indication when risk exceeds tolerance
- Subject matter experts aligned to each section of the attack surface
- Ability to expand breadth and depth at scale

Execution

- Daily EASM Operations to remediate risks exceeding tolerance
- Ability to make rapid data-driven decisions about risk
- Iterative: Learn, Refine, Expand

EASM Framework

Risk Based Automation



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Data Driven Ops

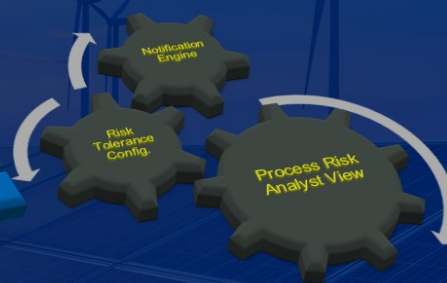
Putting it all together

Workflow Engine

EASM Framework



Risk Based Automation



Automated Dashboard

EASM RESIDUAL RISK: 8%

6.0%	2.0%	5.1%	8.0%
10.2%	8.9%	2.9%	5.2%
3.2%	7.0%	1.7%	14.0%

Scope: Digital Attack Surface

32 Actionable Metrics: Owners, Goals & Escalation Workflows

Problem

Leverage rich cyber data sources

Gain a comprehensive picture of risk on the external attack surface

Efficiently Drive Perimeter Risks to Risk Tolerance & Sustain

Solution

Orchestrated cyber data feeds automation engine into EASM Dashboard.

Daily operations that drives risk closure

Flexible to leverage growing cyber data sources

Impact

EASM KPI Goals met or exceeded continuously

Highly efficient real time understanding of EASM Risk

Risks resolved to prevent or mitigate exploitation



Thank You

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