

Last Year During CIO 100, we were **Dreaming** 

### **GDP Growth**

Generative AI could raise global GDP by 7%...over a 10-year period.

Goldman Sachs, April 2023

# **Productivity Gains**

Generative Al's impact on productivity could add **trillions** of **dollars** in value to the global economy,

McKinsey Report. June 2023

# Innovation Acceleration

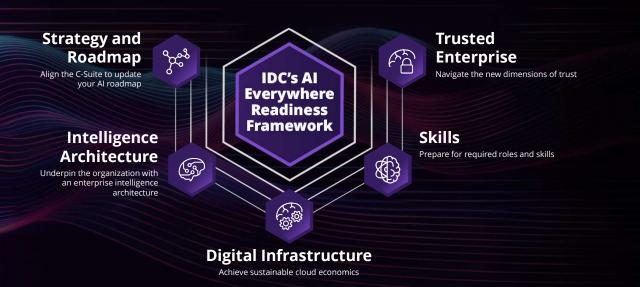
Drug development (scratch to preclinical) from 4.5 years to **18 months**.

InSilico use cases IDC, Sept 2023

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One Year Later





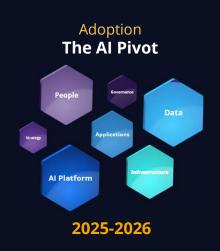


Source: Future Enterprise Resiliency & Spending Survey Wave 4, IDC, April, 2024. N.A. = 288

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What Will it Take?







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The Future State



#### **AI-Fueled Business Model**

- Al-Fueled Business Strategy
- Al-Augmented Work
- Unified Al Governance Model

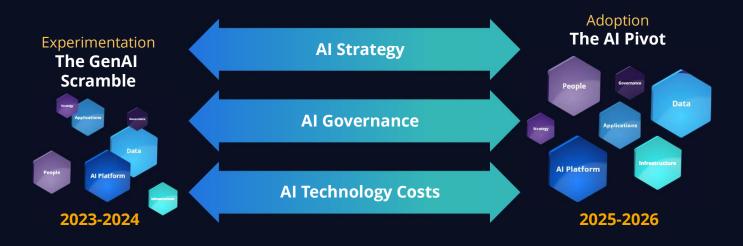
## **Al Technology Operating Model**

- Al Platform Orchestrator
- Autonomous Processes
- Data Managed like a Product
- Fit-for-Purpose Infrastructure



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IDC Al Adoption Model



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Source: IDC WW AI Use Case Survey August 2024; n=3130



Partner Closely with the Business

39%

of organizations report poor coordination between IT and line of business teams is the greatest factor preventing their organization from achieving a higher success rate

Source: Future Enterprise Resiliency & Spending Survey Wave 4, IDC, April, 2024. N.A. = 288

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Top GenAl **Use Cases** for the Business



**Procurement** Contract Management Contract Summarization

Marketing **Marketing Ops** 

Instantaneous

Insights

**Procurement Spend Analytics** 

Spend Report Creation **Guided Selling** Generative

Recommendations

**Procurement** 

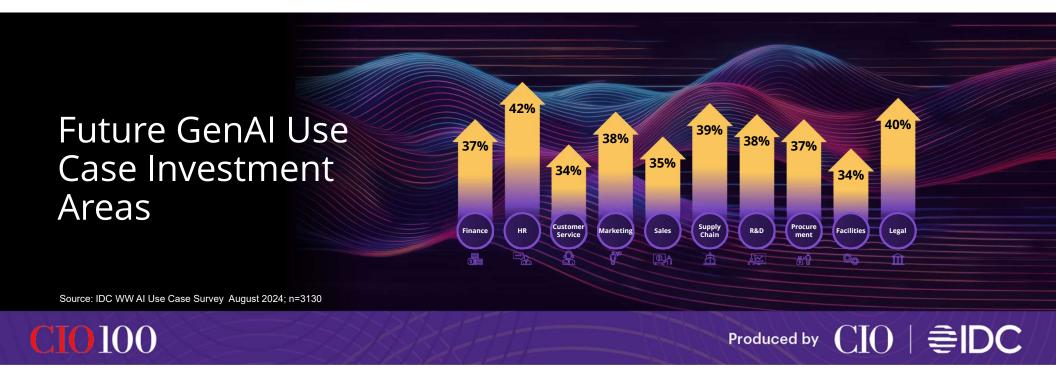
**Risk Management** Persona Based Dashboards

Marketing **Advertising** 

Video Creation from Scripts

Source: IDC WW AI Use Case Survey August 2024; n=3130

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Scan for the Super Use Cases



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...the one thing that we're remaining disciplined about it is stick with the use cases we think can drive the most value, not just for fun."

> Linda Rendle, CEO & Chairman, June, 2024



The Clorox Company

Source: dbAccess Global Consumer Conference, June 7, 2024











- Employees feel empowered
- Customers feel there is transparency
- Al doesn't discriminate against customers
- Protects customer privacy
- Controlled Al without unintended consequences
- Al is environmentally-friendly

Al is about using data and algorithms in responsible and beneficial ways for the many people and our planet."

Tania Dias, Global VP, Al Adoption & Governance Ingka Group, IKEA Retail

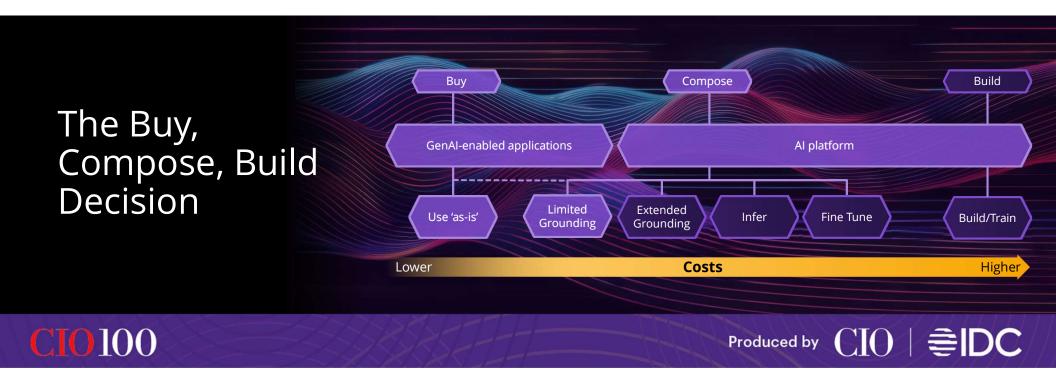
IKEA



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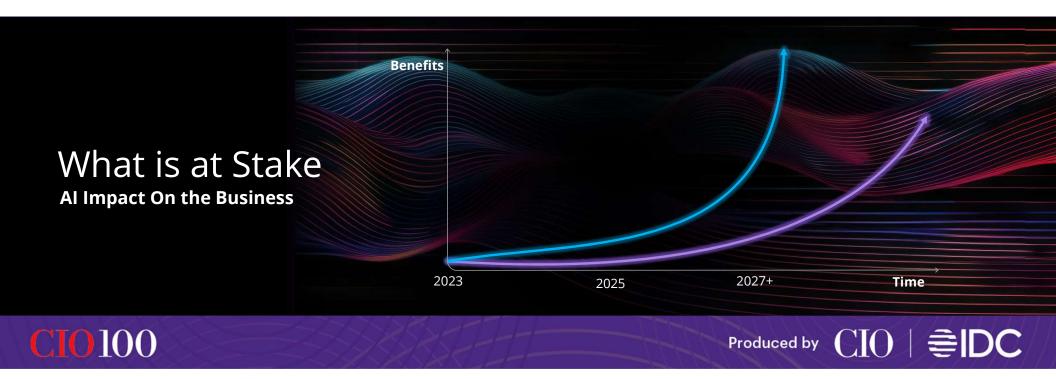
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**Al Strategy: Enterprise Use Case Roadmap** Enterprise-wide AI strategy with prioritized use case roadmap

**Governance: Unified AI Governance Model Aligned with Strategy** 2 Strategic focus on alignment with a multi-stakeholder, unified Al governance model

3 **Technology: Predictable Costs** Alignment of use cases with Al platform and data strategy

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One Year Later







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